

CASH FLOW	Actual Jul-19	Actual Aug-19	Actual Sep-19	Actual Quarter	Forecast Oct-19	Forecast Nov-19	Forecast Dec-19	Forecast Quarter	Forecast Jan-20	Forecast Feb-20	Forecast Mar-20	Forecast Quarter	Forecast Apr-20	Forecast May-20	Forecast Jun-20	Forecast Quarter	Total Year
Cash bought froward																	
Westpac and CBA	\$137,003	\$77,519	\$118,122	\$137,003	\$108,913			\$108,913									\$137,003
JBWere cash a/c	\$46,373	\$261,301	\$241,855	\$46,373	\$231,306			\$231,306									\$46,373
Total	\$183,376	\$338,820	\$359,977	\$183,376	\$340,219	\$309,587	\$281,835	\$340,219	\$275,924	\$273,146	\$275,394	\$275,924	\$335,046	\$339,268	\$300,953	\$335,046	\$183,376
Cash trf from JBWere Share A/c	\$200,000			\$200,000		\$100,000	\$50,000	\$150,000				\$0				\$0	\$350,000
Cash trf to JBWere Share A/c		-\$19,446	-\$10,549	-\$29,995				\$0				\$0				\$0	-\$29,995
Cash trf to term deposit		-\$11,453		-\$11,453				\$0				\$0				\$0	-\$11,453
Opening cash +/- transfers in month	\$383,376	\$307,921	\$349,428	\$341,928	\$340,219	\$409,587	\$331,835	\$490,219	\$275,924	\$273,146	\$275,394	\$275,924	\$335,046	\$339,268	\$300,953	\$335,046	\$491,928
Trading Cash Flow																	
Cash incoming																	
Sales (ave cash income xero)	\$92,226	\$146,453	\$116,395	\$355,074	\$87,000	\$60,000	\$60,000	\$207,000	\$68,000	\$115,000	\$130,000	\$313,000	\$130,000	\$120,000	\$145,000	\$395,000	\$1,270,074
Grant income				\$0				\$0				\$0		\$40,000	\$5,000	\$45,000	\$45,000
Conference income				\$0	\$15,000	\$15,000	\$30,000	\$60,000	\$30,000	\$40,000	\$45,000	\$115,000	\$45,000	\$50,000	\$10,000	\$105,000	\$280,000
Total incoming	\$92,226	\$146,453	\$116,395	\$355,074	\$102,000	\$75,000	\$90,000	\$267,000	\$98,000	\$155,000	\$175,000	\$428,000	\$175,000	\$210,000	\$160,000	\$545,000	\$1,595,074
Cash outgoing																	
Purchases Suppliers	\$43,794	\$43,645	\$56,420	\$143,859	\$40,000	\$50,000	\$40,000	\$130,000	\$40,000	\$40,000	\$25,000	\$105,000	\$40,000	\$40,000	\$40,000	\$120,000	\$498,859
Additional expenditure 2020					\$30,000	\$60,000	\$20,000	\$110,000		\$20,000		\$20,000				\$0	\$130,000
Specific outgoing items:																	
Rent & rates	\$12,502	\$0	\$6,251	\$18,753	\$6,900	\$3,377	\$3,377	\$13,654	\$3,377	\$3,377	\$3,377	\$10,131	\$3,377	\$3,377	\$3,377	\$10,131	\$52,669
Superannuation	\$0	\$0	\$0	\$0	\$12,264	\$0	\$0	\$12,264	\$12,264	\$0	\$0	\$12,264	\$12,264	\$0	\$0	\$12,264	\$36,792
BAS (PAYG, GST and FBT)	\$36,504	\$9,584	\$9,584	\$55,672	\$0	\$44,238	\$9,584	\$53,822	\$0	\$44,238	\$9,584	\$53,822	\$0	\$44,238	\$9,584	\$53,822	\$217,138
Wages (net)	\$28,533	\$28,533	\$26,746	\$83,812	\$29,468	\$31,137	\$46,700	\$107,305	\$31,137	\$31,137	\$31,137	\$93,411	\$31,137	\$46,700	\$31,137	\$108,974	\$393,502
Contract staff (Int & Ext)	\$15,448	\$12,635	\$14,353	\$42,436	\$14,000	\$14,000	\$14,000	\$42,000	\$14,000	\$14,000	\$14,000	\$42,000	\$14,000	\$14,000	\$14,000	\$42,000	\$168,436
Board wages	\$0	\$0	\$12,250	\$12,250	\$0	\$0	\$12,250	\$12,250	\$0	\$0	\$12,250	\$12,250	\$0	\$0	\$12,250	\$12,250	\$49,000
Conference expenses											\$20,000	\$20,000	\$70,000	\$100,000	\$0	\$170,000	\$190,000
Total outgoing	\$136,781	\$94,397	\$125,604	\$356,782	\$132,632	\$202,752	\$145,911	\$481,295	\$100,778	\$152,752	\$115,348	\$368,878	\$170,778	\$248,315	\$110,348	\$529,441	\$1,736,396
Net operating cash movement	-\$44,555	\$52,056	-\$9,209	-\$1,708	-\$30,632	-\$127,752	-\$55,911	-\$214,295	-\$2,778	\$2,248	\$59,652	\$59,122	\$4,222	-\$38,315	\$49,652	\$15,559	-\$141,322
CLOSING BALANCE (calculated)	\$338,821	\$359,977	\$340,219	\$340,220	\$309,587	\$281,835	\$275,924	\$275,924	\$273,146	\$275,394	\$335,046	\$335,046	\$339,268	\$300,953	\$350,605	\$350,605	\$350,606
ACTUAL CLOSING BALANCE	\$338,821	\$359,977	\$340,219	\$340,219													
Difference	\$0	\$0	\$0	-\$1													

Summary:																				
In flow of funds (excluding transfers)	\$92,226	\$146,453	\$116,395	\$355,074	\$102,000	\$75,000	\$90,000	\$267,000		\$98,000	\$155,000	\$175,000	\$428,000		\$175,000	\$210,000	\$160,000	\$545,000		\$1,595,074
Out flow of funds (Excluding transfers)	-\$136,781	-\$94,397	-\$125,604	-\$356,782	-\$132,632	-\$202,752	-\$145,911	-\$481,295		-\$100,778	-\$152,752	-\$115,348	-\$368,878		-\$170,778	-\$248,315	-\$110,348	-\$529,441		-\$1,736,396

Notes

July: \$200,000 transferred from share portfolio to cash reserve

August: \$19446 transferred from JBW cash to share portfolio  
\$11453 transferred to guarantee term deposit re new premises lease.  
IDP paid in August, not July  
Young Rabbit - audit services, invoiced & paid in August

September: \$10549 transferred from JBW cash to share portfolio  
Pearson paid \$17,600 for conference usually dont pay until next year  
Cambridge University \$4642 for conference, usually dont pay until next year

October - February Expenditure planned on strategic and marketing initiatives  
Jacky & Joel starts  
Website, donation..... expenses increasing

November - December Forecast need to drawdown \$100000 and \$50000 from the share portfolio to the cash reserve.  
Decrease rent