## Profit and Loss National ELT Accreditation Scheme Limited July 2019 to June 2020 Cash Basis

|   | Jul-19                            | Aug-19                               | Sep-19                           | Oct-19                           | Nov-19                            | Dec-19                          | Jan-20                          | Feb-20                          | Mar-20                          | Apr-20                          | May-20                          | Jun-20                          | TOTAL FORECAST                     |
|---|-----------------------------------|--------------------------------------|----------------------------------|----------------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|------------------------------------|
| A   | ctual A                           | ctual Ac                             | <mark>ctual</mark> B             | udget E                          | Budget                            | Budget I                        | Budget I                        | Budget                          | Budget                          | Budget                          | Budget E                        | Budget                          |                                    |
| Income  |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Operating Income  |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Annual Return Fees - Inter<br>Annual Return Fees -Dome    | \$29,273.00<br>\$81,700.00        | \$3,186.36<br>\$60,159.64            | \$0.00<br>\$76,800.00            | \$0.00<br>\$62,461.00            | \$0.00<br>\$32,718.00             | \$0.00<br>\$34,122.00           | \$0.00<br>\$48,759.00           | \$4,562.00<br>\$33,669.00       | \$0.00<br>\$36,656.00           | \$0.00<br>\$44,694.00           | \$0.00<br>\$42,027.00           | \$38,619.00<br>\$25,825.00      | \$75,640.36<br>\$579,590.64        |
| Application Fees-Domestic                                 | \$0.00                            | \$8,730.00                           | -\$1,100.00                      | \$7,630.00                       | \$7,630.00                        | \$7,630.00                      | \$7,630.00                      | \$39,145.00                     | \$39,145.00                     | \$39,145.00                     | \$39,145.00                     | \$39,145.00                     | \$233,875.00                       |
| Application Fees - Internati<br>Associate Membership Fee  | \$0.00<br>\$545.46                | \$8,910.00<br>\$545.46               | \$2,640.00<br>\$750.00           | \$10,670.00<br>\$545.00          | \$10,670.00<br>\$1,250.00         | \$10,670.00<br>\$1,250.00       | \$10,670.00<br>\$1,250.00       | \$13,695.00<br>\$11,250.00      | \$27,800.00<br>\$11,250.00      | \$21,475.00<br>\$11,250.00      | \$25,475.00<br>\$11,250.00      | \$31,800.00<br>\$11,250.00      | \$174,475.00<br>\$62,385.92        |
| Audit Services (ASQA/BOS                                  | \$0.00                            | \$5,500.00                           | \$14,260.91                      | \$1,343.00                       | \$4,928.00                        | \$1,951.00                      | \$0.00                          | \$3,914.00                      | \$787.00                        | \$1,325.00                      |                                 | \$1,325.00                      | \$36,658.91                        |
| Government Grants<br>Merchant Fee Reimbursed              | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                     | \$0.00<br>\$23.70                | \$0.00<br>\$0.00                 | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$40,000.00<br>\$0.00           | \$5,918.00<br>\$0.00            | \$45,918.00<br>\$23.70             |
| NEAS Assist Consulting                                    | \$7,460.00                        | \$2,240.00                           | \$0.00                           | \$4,604.00                       | \$3,767.00                        | \$3,767.00                      | \$0.00                          | \$9,249.00                      | \$17,544.00                     | \$13,369.00                     | \$3,767.00                      | \$3,767.00                      | \$69,534.00                        |
| Other Income  Total Operating Income                      | \$0.00<br><b>\$118,978.46</b>     | \$0.00<br>\$89,271.46                | \$0.00<br>\$93,374.61            | \$0.00<br>\$87,253.00            | \$0.00<br><b>\$60,963.00</b>      | \$0.00<br>\$59,390.00           | \$0.00<br>\$68,309.00           | \$0.00<br><b>\$115,484.00</b>   | \$0.00<br>\$133,182.00          | \$317.00<br><b>\$131,575.00</b> | \$317.00<br>\$163,306.00        | \$317.00<br><b>\$157,966.00</b> | \$951.00<br>\$1,279,052.53         |
| Total Income  | \$118,978.46                      | \$89,271.46                          | \$93,374.61                      | \$87,253.00                      | \$60,963.00                       | \$59,390.00                     | \$68,309.00                     | \$115,484.00                    | \$133,182.00                    | \$131,575.00                    | \$163,306.00                    | \$157,966.00                    | \$1,279,052.53                     |
| Gross Profit  | \$118,978.46                      | \$89,271.46                          | \$93,374.61                      | \$87,253.00                      | \$60,963.00                       | \$59,390.00                     | \$68,309.00                     | \$115,484.00                    | \$133,182.00                    | \$131,575.00                    | \$163,306.00                    | \$157,966.00                    | \$1,279,052.53                     |
| Less Operating Expenses                                   |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Accommodation - international                             | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                     | \$0.00<br>\$0.00                 | \$2,221.00<br>\$3,245.00         | \$5,144.00<br>\$4,515.00          | \$1,838.00<br>\$3,795.00        | \$1,633.00<br>\$5,135.00        | \$3,782.00<br>\$4,111.00        | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$2,704.00<br>\$5,060.00        | \$17,322.00<br>\$25,861.00         |
| Campaigns   | \$0.00                            | \$0.00                               | \$0.00                           | \$0.00                           | \$10,000.00                       | \$0.00                          | \$0.00                          | \$10,000.00                     | \$0.00                          | \$10,000.00                     | \$0.00                          | \$0.00                          | \$30,000.00                        |
| External Conference Activit                               | ty                                |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Conference Sponsorships<br>Conferences (External)         | \$0.00<br>\$0.00                  | \$0.00<br>\$690.91                   | \$852.07<br>\$1,466.94           | \$0.00<br>\$239.00               | \$0.00<br>\$0.00                  | \$6,070.00<br>\$457.00          | \$0.00<br>\$2,309.00            | \$11,100.00<br>\$565.00         | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$1,422.00            | \$18,022.07<br>\$7,149.85          |
| Total External Conferenc                                  | \$0.00                            | \$690.91                             | \$2,319.01                       | \$239.00                         | \$0.00                            | \$6,527.00                      | \$2,309.00                      | \$11,665.00                     | \$0.00                          | \$0.00                          | \$0.00                          | \$1,422.00                      | \$25,171.92                        |
| General & Admin Expenses                                  | 3                                 |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Accounting Fees<br>Bad Debt                               | \$0.00<br>-\$2.422.00             | \$0.00<br>\$0.00                     | \$1,846.50<br>\$0.00             | \$40.00<br>\$0.00                | \$4,800.00<br>\$0.00              | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$819.00<br>\$4,457.00          | \$4,800.00<br>\$0.00            | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$2,472.00<br>\$687.00          | \$14,777.50<br>\$2,722.00          |
| Bank Charges  | \$143.80                          | \$845.82                             | \$846.21                         | \$133.00                         | \$3,625.00                        | \$281.00                        | \$104.00                        | \$925.00                        | \$870.00                        | \$182.00                        | \$241.00<br>\$82.00             | \$259.00                        | \$8,455.83                         |
| Dues and Subscriptions<br>Foreign Currency Gains an       | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                     | \$73.05<br>\$0.00                | \$30.00<br>\$164.00              | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$3,771.00<br>\$341.00          | \$0.00<br>\$733.00              | \$3,167.00<br>\$0.00            | \$0.00                          | \$32.00<br>\$0.00               | \$7,155.05<br>\$1,238.00           |
| Stripe Fees Total General & Admin E:                      | \$0.00<br>- <b>\$2,278.20</b>     | \$0.00<br><b>\$845.82</b>            | \$354.06<br>\$3,119.82           | \$0.00<br><b>\$367.00</b>        | \$0.00<br>\$8,425.00              | \$0.00<br><b>\$281.00</b>       | \$0.00<br><b>\$104.00</b>       | \$0.00<br><b>\$10,313.00</b>    | \$0.00<br><b>\$6,403.00</b>     | \$0.00<br><b>\$3,349.00</b>     | \$0.00<br><b>\$323.00</b>       | \$0.00<br><b>\$3,450.00</b>     | \$354.06<br><b>\$34,702.44</b>     |
| Governance & Risk<br>Audit & Finance                      | \$0.00                            | \$0.00                               | \$300.00                         | \$0.00                           | \$0.00                            | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$16,400.00                     | \$16,700.00                        |
| Board Catering  | \$0.00<br>\$4,083.33              | \$812.27<br>\$4,083.33               | \$0.00<br>\$4,083.33             | \$367.00<br>\$4,186.00           | \$0.00<br>\$3,588.00              | \$0.00<br>\$5,381.00            | \$0.00<br>\$3,588.00            | \$0.00<br>\$3,588.00            | \$0.00<br>\$3,588.00            | \$23.00<br>\$3,588.00           | \$0.00<br>\$3,588.00            | \$154.00<br>\$3,588.00          | \$1,356.27<br>\$46,932.99          |
| Board Fees & Wages<br>Board Super                         | \$387.67                          | \$387.67                             | \$387.67                         | \$398.00                         | \$341.00                          | \$511.00                        | \$341.00                        | \$341.00                        | \$341.00                        | \$341.00                        | \$340.00                        | \$341.00                        | \$4,458.01                         |
| Board Travel<br>Insurance                                 | \$0.00<br>\$488.91                | \$1,158.89<br>\$488.91               | \$345.50<br>\$690.20             | \$1,816.00<br>\$584.00           | \$0.00<br>\$584.00                | \$0.00<br>\$584.00              | \$1,238.00<br>\$584.00          | \$1,123.00<br>\$584.00          | \$922.00<br>\$501.00            | \$1,529.00<br>\$1,193.00        | \$360.00<br>\$500.00            | \$0.00<br>\$550.00              | \$8,492.39<br>\$7,332.02           |
| Legal Fees<br>Total Governance & Risk                     | \$0.00<br><b>\$4,959.91</b>       | \$5,532.28<br><b>\$12,463.35</b>     | \$0.00<br>\$5,806.70             | \$0.00<br><b>\$7,351.00</b>      | \$12,000.00<br><b>\$16,513.00</b> | \$0.00<br><b>\$6,476.00</b>     | \$0.00<br>\$5,751.00            | \$0.00<br><b>\$5,636.00</b>     | \$0.00<br>\$5,352.00            | \$0.00<br><b>\$6,674.00</b>     | \$0.00<br><b>\$4,788.00</b>     | \$0.00<br><b>\$21,033.00</b>    | \$17,532.28<br><b>\$102,803.96</b> |
| Human Resources   |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| AL Provision<br>Contract Staff - External                 | \$1,553.00<br>\$11,562.86         | \$1,347.00<br>\$6,962.86             | \$2,392.00<br>\$8,052.83         | \$1,341.00<br>\$7,637.00         | \$2,666.00<br>\$11,486.00         | -\$2,787.00<br>\$8,905.00       | -\$9,739.00<br>\$8,254.00       | \$2,237.00<br>\$12,728.00       | \$2,110.00<br>\$8,089.00        | \$3,256.00<br>\$8,645.00        | \$111.00<br>\$8,645.00          | -\$2,991.00<br>\$8,645.00       | \$1,496.00<br>\$109,612.55         |
| Contract Staff - Internal<br>LSL Provision                | \$7,314.28<br>\$594.00            | \$5,629.10<br>\$159.00               | \$7,921.32<br>\$159.00           | \$5,576.00<br>\$164.00           | \$5,757.00<br>\$147.00            | \$5,022.00<br>\$233.00          | \$6,561.00<br>\$155.00          | \$6,288.00<br>\$155.00          | \$4,307.00<br>\$156.00          | \$6,058.00<br>\$150.00          | \$6,058.00<br>\$150.00          | \$6,058.00<br>\$150.00          | \$72,549.70<br>\$2,372.00          |
| Professional Development<br>Salaries                      | \$2,868.00<br>\$38,116.95         | \$1,750.00<br>\$38,116.96            | \$0.00<br>\$40,616.96            | \$0.00<br>\$49,395.00            | \$0.00<br>\$49,395.00             | \$0.00<br>\$74,092.00           | \$0.00<br>\$49,395.00           | \$0.00<br>\$49,395.00           | \$750.00<br>\$49,395.00         | \$1,980.00<br>\$49,395.00       | \$1,763.00<br>\$74,092.00       | \$1,763.00<br>\$49,395.00       | \$10,874.00<br>\$610,799.87        |
| Superannuation [62005]<br>Worker Compensation             | \$3,621.12<br>\$261.83            | \$3,621.12<br>\$3,912.00             | \$3,858.62<br>\$0.00             | \$4,692.00<br>\$0.00             | \$4,692.00<br>\$0.00              | \$7,039.00<br>\$0.00            | \$4,692.00<br>\$0.00            | \$4,692.00<br>\$0.00            | \$4,692.00<br>\$0.00            | \$4,692.00<br>\$0.00            | \$7,039.00<br>\$0.00            | \$4,692.00<br>\$0.00            | \$58,022.86<br>\$4.173.83          |
| Total Human Resources                                     | \$65,892.04                       | \$61,498.04                          | \$63,000.73                      | \$68,805.00                      | \$74,143.00                       | \$92,504.00                     | \$59,318.00                     | \$75,495.00                     | \$69,499.00                     | \$74,176.00                     | \$97,858.00                     | \$67,712.00                     | \$869,900.81                       |
| Marketing<br>Advertising                                  | \$285.00                          | \$355.00                             | \$285.00                         | \$0.00                           | \$0.00                            | \$0.00                          | \$4,378.00                      | \$0.00                          | \$2,636.00                      | \$0.00                          | \$0.00                          | \$0.00                          | \$7,939.00                         |
| Graphic Design & Collatera<br>Misc Marketing              | \$0.00<br>\$404.71                | \$0.00<br>\$635.85                   | \$6,041.00<br>\$352.34           | \$7,812.00<br>\$347.00           | \$1,391.00<br>\$15,000.00         | \$0.00<br>\$299.00              | \$0.00<br>\$448.00              | \$0.00<br>\$2,074.00            | \$113.00<br>\$544.00            | \$0.00<br>\$736.00              | \$0.00<br>\$511.00              | \$2,544.00<br>\$578.00          | \$17,901.00<br>\$21,929.90         |
| Web Maintenance   | \$0.00                            | \$0.00                               | \$7,920.00                       | \$10,000.00                      | \$4,561.00                        | \$10,000.00                     | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$32,481.00                        |
| Total Marketing   | \$689.71                          | \$990.85                             | \$14,598.34                      | \$18,159.00                      | \$20,952.00                       | \$10,299.00                     | \$4,826.00                      | \$2,074.00                      | \$3,293.00                      | \$736.00                        | \$511.00                        | \$3,122.00                      | \$80,250.90                        |
| Occupancy<br>Electricity                                  | \$942.76                          | \$0.00                               | \$0.00                           | \$977.00                         | \$0.00                            | \$0.00                          | \$852.00                        | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$2,771.76                         |
| Moving Costs<br>Parking                                   | \$0.00<br>\$1,023.34              | \$9,000.00<br>\$155.86               | \$6,422.00<br>\$0.00             | \$5,000.00<br>\$584.00           | \$0.00<br>\$584.00                | \$0.00<br>\$584.00              | \$0.00<br>\$584.00              | \$0.00<br>\$584.00              | \$0.00<br>\$584.00              | \$0.00<br>\$584.00              | \$0.00<br>\$584.00              | \$0.00<br>\$584.00              | \$20,422.00<br>\$6,435.20          |
| Rent & Outgoings<br>Total Occupancy                       | \$6,251.19<br><b>\$8,217.29</b>   | \$6,251.19<br><b>\$15,407.05</b>     | \$6,251.19<br><b>\$12,673.19</b> | \$9,321.00<br><b>\$15,882.00</b> | \$3,070.00<br><b>\$3,654.00</b>   | \$3,070.00<br><b>\$3,654.00</b> | \$3,070.00<br><b>\$4,506.00</b> | \$3,070.00<br><b>\$3,654.00</b> | \$3,070.00<br><b>\$3,654.00</b> | \$3,070.00<br><b>\$3,654.00</b> | \$3,070.00<br><b>\$3,654.00</b> | \$3,070.00<br><b>\$3,654.00</b> | \$52,634.57<br>\$82,263.53         |
| Office Expenses   |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Computer & IT Expenses<br>Office Supplies                 | \$4,667.19<br>\$268.05            | \$2,850.68<br>\$219.23               | \$1,815.83<br>\$904.51           | \$1,243.00<br>\$168.00           | \$1,217.00<br>\$279.00            | \$658.00<br>\$143.00            | \$967.00<br>\$167.00            | \$1,176.00<br>\$178.00          | \$219.00<br>\$86.00             | \$218.00<br>\$156.00            | \$355.00<br>\$178.00            | \$1,832.00<br>\$488.00          | \$17,218.70<br>\$3,234.79          |
| Photocopier<br>Staff Amenities                            | \$557.72<br>\$0.00                | \$576.12<br>\$0.00                   | \$554.74<br>\$88.56              | \$611.00<br>\$28.00              | \$566.00<br>\$28.00               | \$492.00<br>\$138.00            | \$517.00<br>\$0.00              | \$562.00<br>\$16.00             | \$540.00<br>\$0.00              | \$600.00<br>\$0.00              | \$492.00<br>\$0.00              | \$637.00<br>\$46.00             | \$6,705.58<br>\$344.56             |
| Telephone/Fax/Email/Post<br>Total Office Expenses         | \$672.17<br>\$6,165.13            | \$1,570.30<br>\$5,216.33             | \$740.65<br>\$4,104.29           | \$975.00<br><b>\$3,025.00</b>    | \$788.00<br><b>\$2,878.00</b>     | \$623.00<br>\$2,054.00          | \$1,227.00<br><b>\$2,878.00</b> | \$589.00<br>\$2,521.00          | \$1,087.00<br><b>\$1,932.00</b> | \$840.00<br>\$1,814.00          | \$957.00<br><b>\$1,982.00</b>   | \$1,036.00<br>\$4,039.00        | \$11,105.12<br>\$38,608.75         |
| Travel Expenses   |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Accommodation - Domestic<br>Airfares - Domestic           | \$2,239.39<br>\$2,756.81          | \$369.32<br>\$416.26                 | \$1,178.02<br>\$5,040.02         | \$2,221.00<br>\$3,245.00         | \$5,144.00<br>\$4,515.00          | \$1,838.00<br>\$3,795.00        | \$1,633.00<br>\$5,135.00        | \$3,782.00<br>\$4,111.00        | \$2,816.00<br>\$2,910.00        | \$1,954.00<br>\$4,526.00        | \$3,337.00<br>\$9,789.00        | \$2,704.00<br>\$5,060.00        | \$29,215.73<br>\$51,299.09         |
| Food/ general expenses - I<br>On-cost (cabs, etc.) - Domi | \$432.55<br>\$832.47              | \$50.67<br>\$351.35                  | \$324.81<br>\$1,077.10           | \$1,473.00<br>\$1,794.00         | \$875.00<br>\$1,484.00            | \$537.00<br>\$909.00            | \$412.00<br>\$381.00            | \$645.00<br>\$655.00            | \$313.00<br>\$766.00            | \$732.00<br>\$456.00            | \$225.00<br>-\$316.00           | \$1,178.00<br>\$1,400.00        | \$7,198.03<br>\$9,789.92           |
| Total Travel Expenses                                     | \$6,261.22                        | \$1,187.60                           | \$7,619.95                       | \$8,733.00                       | \$12,018.00                       | \$7,079.00                      | \$7,561.00                      | \$9,193.00                      | \$6,805.00                      | \$7,668.00                      | \$13,035.00                     | \$10,342.00                     | \$97,502.77                        |
| Total Operating Expense                                   | \$89,907.10                       | \$98,299.95                          | \$113,242.03                     | \$125,806.00                     | \$153,098.00                      | \$132,669.00                    | \$92,388.00                     | \$134,662.00                    | \$96,938.00                     | \$108,071.00                    | \$122,151.00                    | \$119,834.00                    | \$1,387,066.08                     |
| Operating Profit  | \$29,071.36                       | -\$9,028.49                          | -\$19,867.42                     | -\$38,553.00                     | -\$92,135.00                      | -\$73,279.00                    | -\$24,079.00                    | -\$19,178.00                    | \$36,244.00                     | \$23,504.00                     | \$41,155.00                     | \$38,132.00                     | -\$108,013.55                      |
| Non-operating Income                                      |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Investment income<br>Interest Income                      | \$15.01                           | \$10.57                              | \$1,075.13                       | \$19.00                          | \$282.00                          | \$15.00                         | \$12.00                         | \$13.00                         | \$12.00                         | \$31.00                         | \$31.00                         | \$31.00                         | \$1,546.71                         |
| Investment Income Total Investment income                 | \$19,817.76<br><b>\$19,832.77</b> | -\$14,420.54<br>- <b>\$14,409.97</b> | \$12,159.29<br>\$13,234.42       | \$2,777.00<br>\$2,796.00         | \$2,777.00<br>\$3,059.00          | \$2,777.00<br><b>\$2,792.00</b> | \$2,777.00<br><b>\$2,789.00</b> | \$2,777.00<br><b>\$2,790.00</b> | \$2,777.00<br><b>\$2,789.00</b> | \$2,777.00<br><b>\$2,808.00</b> | \$2,777.00<br>\$2,808.00        | \$2,777.00<br><b>\$2,808.00</b> | \$42,549.51<br><b>\$44,096.22</b>  |
| NEAS Conference   |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Conf Registration Income<br>Conf Sponsorship Income       | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                     | \$0.00<br>\$0.00                 | \$0.00<br>\$0.00                 | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$155,603.00<br>\$152,077.00    | \$0.00<br>\$0.00                | \$155,603.00<br>\$152,077.00       |
| NEAS Conference Expens<br>NEAS Conference Venue           | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                     | \$0.00<br>\$0.00                 | \$0.00<br>\$0.00                 | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | -\$96,987.00<br>-\$104,174.00   | -\$350.00<br>\$0.00             | -\$97,337.00<br>-\$104,174.00      |
| Total NEAS Conference                                     | \$0.00                            | \$0.00                               | \$0.00                           | \$0.00                           | \$0.00                            | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$0.00                          | \$106,519.00                    | -\$350.00                       | \$106,169.00                       |
| Total Non-operating Inco                                  | \$19,832.77                       | -\$14,409.97                         | \$13,234.42                      | \$2,796.00                       | \$3,059.00                        | \$2,792.00                      | \$2,789.00                      | \$2,790.00                      | \$2,789.00                      | \$2,808.00                      | \$109,327.00                    | \$2,458.00                      | \$150,265.22                       |
| Non-operating Expenses                                    |                                   |                                      |                                  |                                  |                                   |                                 |                                 |                                 |                                 |                                 |                                 |                                 |                                    |
| Non Cash expenses<br>Depreciation                         | \$1,099.45                        | \$1,099.45                           | \$836.78                         | \$900.00                         | \$900.00                          | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$11,135.68                        |
| Impairment of fixed assets<br>Loss on disposal of equipm  | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                     | -\$8,328.00<br>\$8,051.00        | \$0.00<br>\$0.00                 | \$0.00<br>\$0.00                  | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | \$0.00<br>\$0.00                | -\$8,328.00<br>\$8,051.00          |
| Total Non Cash expenses                                   | \$1,099.45                        | \$1,099.45                           | \$559.78                         | \$900.00                         | \$900.00                          | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$10,858.68                        |
| Total Non-operating Expe                                  | \$1,099.45                        | \$1,099.45                           | \$559.78                         | \$900.00                         | \$900.00                          | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$900.00                        | \$10,858.68                        |
| Net Profit  | \$47,804.68                       | -\$24,537.91                         | -\$7,192.78                      | -\$36,657.00                     | -\$89,976.00                      | -\$71,387.00                    | -\$22,190.00                    | -\$17,288.00                    | \$38,133.00                     | \$25,412.00                     | \$149,582.00                    | \$39,690.00                     | \$31,392.99                        |