

APPENDIX 8: MEMBER PIPELINE FY2020 (NOV 2019)

Organisation	Trading Name	AUS / INT	New Member	Centres	Type	Sector	Scheduled Payment Date	Lead Strength
Kingsway Institute	Kingsway Institute	AUS	No	0	NEAS ASSIST		31/07/2019	AComplete
ANH VAN HOI VIET - VUS	VUS	INT	No	2	ELT	SA	30/09/2019	AComplete
Sarina Russo Institute	SRI	AUS	No	0	NEAS ASSIST		30/09/2019	AComplete
Australian Pacific College	Australian Pacific College	AUS	Yes	0	NEAS ASSIST		30/09/2019	AComplete
UOW College	UOW College	AUS	No	0	NEAS ASSIST		1/12/2019	AComplete
University of Tasmania (UTas)	University of Tasmania English language Centre	AUS	Yes	2	ELT	HE	31/12/2019	AComplete
The Rockhampton Grammar School	The Rockhampton Grammar School	AUS	Yes	1	ELT	SCHOOL	9/04/2019	AComplete
ILSC	ILSC Adelaide	AUS	No	1	ELT	SA	30/11/2019	AComplete
ANH VAN HOI VIET - VUS	VUS	INT	No	3	ELT	SA	31/10/2019	AComplete
English language Company Malaysia	ELC Malaysia	INT	Yes	3	ELT	SA	30/09/2019	AComplete
Polytechnic Institute Australia	Polytechnic Institute Australia	AUS	Yes	1	ELT	HE	31/01/2019	Applicant
EIC Academy, China	EIC Academy	INT	Yes	1	ELT	HE	19/02/2019	Applicant
SMEAG Australia Pty Ltd	SMEAG english	AUS	Yes	1	ELT	SA	12/03/2019	Applicant
Ability Education Pty Ltd	Ability English	AUS	Yes	2	ELT	SA	9/04/2019	Applicant
Shafston House College Pty Ltd	Shafston International College	AUS	Yes	1	ELT	SA	10/04/2019	Applicant
University of Melbourne	Trinity College	AUS	Yes	1	ELT	HE	5/07/2019	Applicant
Native English College (Start up)	Native English College (Start up)	AUS	Yes	1	ELT	SA	30/09/2019	Applicant
IH Sydney training Services	IH Sydney, Bondi, Darwin, Melbourne	AUS	No	1	TESOL	VET	30/09/2019	Applicant
Newton College	Newton College	AUS	Yes	1	ELT	VET	30/09/2019	Applicant
The University of Notre Dame Australia	The University of Notre Dame	AUS	Yes	1	ELT	HE	31/10/2019	Applicant
Tas TAFE	Government Education and Training International Tasmania	AUS	Yes	2	ELT	VET	20/11/2019	Applicant
Moreton Bay College (International)	Moreton Bay College	AUS	Yes	1	ELT	SCHOOL	12/12/2019	Applicant
Kwang Hwa Private High School, Malaysia	Kwang Hwa Private High School, Malaysia	INT	Yes	1	ELT	SCHOOL	31/10/2019	Prospect - 1
TMG Training and Consulting	TMG English Language Centre	AUS	No	0	NEAS ASSIST		30/11/2019	Prospect - 1
Flinders University (ISLC)	Flinders University	AUS	No	0	NEAS ASSIST		30/11/2019	Prospect - 1
Queen Anne English College – Australia Pty Ltd	My English	AUS	No	0	NEAS ASSIST		30/11/2019	Prospect - 1
Imperial Education Group Pty Ltd	Ironwood Institute (Adelaide)	AUS	Yes	1	ELT	VET	30/11/2019	Prospect - 1
Holmesglen Institute	Holmesglen Institute ELT Quails	AUS	No	1	TESOL	VET	30/11/2019	Prospect - 1
Community for Global Communication Inc	Intensive English Language Institute	AUS	Yes	1	ELT	HE	30/11/2019	Prospect - 1
Holmesglen Institute	Holmesglen Institute Jakarta	INT	No	1	ELT	HE	10/12/2019	Prospect - 1
Granville TAFE, NSW	TAFE NSW	AUS	Yes	1	ELT	VET	13/12/2019	Prospect - 1
TAFE QLD - Cairns	TAFE QLD	AUS	Yes	1	ELT	VET	13/12/2019	Prospect - 1
MIT Institute	MIT Institute	AUS	No	0	NEAS ASSIST		18/12/2019	Prospect - 1
Lawson College Australia	Lawson College Australia	AUS	Yes	0	NEAS ASSIST		30/12/2019	Prospect - 1
Imperial Education Group Pty Ltd	Ironwood Institute (Adelaide)	AUS	Yes	0	NEAS ASSIST		31/12/2019	Prospect - 1
The Language Academy	The Language Academy	AUS	Yes	1	ELT	SA	31/12/2019	Prospect - 1
Charles Sturt University	CSU Faculty of Arts & Education	AUS	Yes	1	TESOL	HE	31/12/2019	Prospect - 1
Fuzhou Melbourne Polytechnic (FMP)	Fuzhou Melbourne Polytechnic (FMP)	INT	Yes	1	ELT	VET	31/12/2019	Prospect - 1
Stanley International College Pty Ltd	Stanley International College	AUS	Yes	1	ELT	VET	31/12/2019	Prospect - 1

University of New England	School of Humanities, Arts and Social Sciences (HASS)	AUS	No	1	TESOL	HE	31/12/2019	Prospect - 1
Sonago	Sonago (Online - Malaysia)	INT	Yes	1	ELT	ONLINE	28/02/2020	Prospect - 1
Central Queensland University	CQU English (Indonesia)	INT	No	1	ELT	HE	28/02/2020	Prospect - 1
Lawson College Australia	Lawson College Australia	AUS	Yes	1	ELT	VET	28/02/2020	Prospect - 1
KAPS Institute of Management Pty Ltd	Primus English	AUS	Yes	1	ELT	VET	28/02/2020	Prospect - 1
Immanuel College	Immanuel College	AUS	Yes	1	ELT	SCHOOL	28/02/2020	Prospect - 1
IEN Seoul	IEN Seoul	INT	Yes	1	ELT	HE	31/03/2020	Prospect - 1
AEC Yangon	AEC Yangon	INT	Yes	1	ELT	HE	31/03/2020	Prospect - 1
Cambridge Assessment English	MyQuest Academy	INT	Yes	1	ELT	SA	31/03/2020	Prospect - 1
CDU International College	CDU International College	AUS	Yes	1	ELT	HE	31/03/2020	Prospect - 1
Canberra Grammar School	Canberra Grammar School	AUS	Yes	1	ELT	SCHOOL	31/03/2020	Prospect - 1
Browns English Language School	Browns English Language School	AUS	Yes	2	ELT	SA	30/04/2020	Prospect - 1
St Leonards College	St Leonards College	AUS	Yes	1	ELT	SCHOOL	30/06/2020	Prospect - 1
Deakin University	Deakin University	AUS	No	1	TESOL		30/06/2020	Prospect - 1
UNSW Global	UNSW Global	AUS	Yes	0	NEAS ASSIST		31/12/2020	Prospect - 1
Melbourne Institute of Technology	Melbourne Institute of Technology	AUS	No	0	NEAS ASSIST		30/09/2019	Prospect - 2
UTS:Insearch	UTS:Insearch	AUS	No	0	NEAS ASSIST		30/09/2019	Prospect - 2
YOLA	YOLA, Vietnam	INT	Yes	15	ELT	CHAIN	31/01/2020	Prospect - 2
Young Rabbit Pty Ltd	Australian Pacific College	AUS	No	1	TESOL	VET	28/02/2020	Prospect - 2
Australian Skills Management Institute	Australian Skills Management Institute (ASMI)	AUS	Yes	1	ELT	VET	28/02/2020	Prospect - 2
Connect English	Connect English	AUS	Yes	1	ELT	SA	28/02/2020	Prospect - 2
Wales Institute	Wales Institute	AUS	Yes	1	ELT	VET	28/02/2020	Prospect - 2
University of Southern Queensland	School of Linguistics, Adult and Specialist Education	AUS	No	1	TESOL	HE	28/02/2020	Prospect - 2
Western Sydney University	School of Humanities and Communication Arts	AUS	No	1	TESOL	HE	28/02/2020	Prospect - 2
Victorian Institute of Technology Pty Ltd	Victorian Institute of Technology Adelaide	AUS	No	1	ELT	VET	28/02/2020	Prospect - 2
Queensland University of Technology (QUT)	QUT International College	AUS	Yes	1	ELT	HE	31/03/2020	Prospect - 2
The University of Adelaide (Adelaide)	The University of Adelaide	AUS	Yes	1	ELT	HE	31/03/2020	Prospect - 2
Bond University	Bond University College	AUS	Yes	1	ELT	HE	31/03/2020	Prospect - 2
Pollard English Language Centre Pty Ltd	Pollard English	AUS	Yes	1	ELT	SA	31/03/2020	Prospect - 2
Australian Global College Pty Ltd	Australian Global College	AUS	Yes	1	ELT	VET	31/03/2020	Prospect - 2
UTS:Insearch	UTS Insearch Sri Lanka	INT	Yes	1	ELT	HE	31/03/2020	Prospect - 2
UTS:Insearch; Neo Linga International Career Centre	Neo Linga International Career Centre, Nepal	INT	Yes	1	ELT	HE	31/03/2020	Prospect - 2
EMS Language Centre SDN. BHD.	EMS Language Centre SDN. BHD. (Malaysia)	INT	Yes	2	ELT	SA	31/03/2020	Prospect - 2
RP's IELTS & OET Channel	RP's IELTS & OET Channel (India)	INT	Yes	1	ELT	SA/ONLINE	31/03/2020	Prospect - 2
Bond University	Faculty of Society and Design	AUS	Yes	1	TESOL	HE	30/04/2020	Prospect - 2
OETOnline	OETOnline	AUS	Yes	1	ELT	ONLINE	30/04/2020	Prospect - 2

Australia Moreton Education Group Pty Ltd	Queensland Academy of Technology	AUS	Yes	1	ELT	VET	30/04/2020	Prospect - 2
Sheffield College of Technology Pty Ltd	Sheffield College	AUS	Yes	1	ELT	VET	30/04/2020	Prospect - 2
Aten English	Aten English Vietnam	INT	Yes	18	ELT	CHAIN	30/04/2020	Prospect - 2
Australian International Islamic College	Australian International Islamic College	AUS	Yes	1	ELT	SCHOOL	31/05/2020	Prospect - 2
Hutchins Tasmania	Hutchins Tasmania	AUS	Yes	1	ELT	SCHOOL	31/05/2020	Prospect - 2
Merage Global Institute of Technology	MGIT	AUS	Yes	1	ELT	VET	31/05/2020	Prospect - 2
Linguaphone Group	Pingu's English (Worldwide)	INT	Yes	5	ELT	CHAIN	31/05/2020	Prospect - 2
Premium Language Centre	Premium Language Centre, Malaysia	INT	Yes	1	ELT	SA	31/05/2020	Prospect - 2
Australian Technical And Management College Pty Ltd	Australian Technical And Management College Pty Ltd	AUS	Yes	1	ELT	VET	31/05/2020	Prospect - 2
ALACC Health College	ALACC	AUS	Yes	1	ELT	VET	30/06/2020	Prospect - 2
APAX Leaders	APAX Leaders Vietnam	INT	Yes	15	ELT	CHAIN	30/06/2020	Prospect - 2
Hays International College	Hays International College	AUS	Yes	1	ELT	VET	30/06/2020	Prospect - 2
Australian Careers College Pty Ltd	Australian Careers College	AUS	Yes	1	ELT	VET	30/06/2020	Prospect - 2
RMIT Training Pty Ltd	RMIT English Worldwide	AUS	No	1	ELT		30/06/2020	Prospect - 2
Babel International College	Babel International College	AUS	Yes	1	ELT	VET	30/06/2020	Prospect - 2
Lonsdale Institute Pty Ltd	Lonsdale Institute - Eurocentres	AUS	Yes	1	ELT	ELT	30/06/2020	Prospect - 2
Kids Planet Language Centre SDN BHD	KLC Language Centre (Malaysia)	INT	Yes	16	ELT	CHAIN	30/06/2020	Prospect - 2
Cambridge Assessment English	GPEXCentral Malaysia Partner School	INT	Yes	1	ELT	SCHOOL	31/12/2020	Prospect - 2
Cambridge Assessment English	GPEXCentral Malaysia Partner School	INT	Yes	1	ELT	SCHOOL	31/12/2020	Prospect - 2
Khaira Education (OET Premium Test Centre)	Khaira Education	INT	Yes	1	ELT	VET	31/12/2020	Prospect - 2
Cambridge Assessment English	Cambridge Assessment English	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
Cambridge Assessment English	Cambridge Assessment English	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
Insync (OET Premium Test Centre)	Insync	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
OET Premium Test Centres	OET Premium Test Centres	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
OET Premium Test Centres	OET Premium Test Centres	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
OET Premium Test Centres	OET Premium Test Centres	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
OET Premium Test Centres	OET Premium Test Centres	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
OET Premium Test Centres	OET Premium Test Centres	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
Pattison Education; AEAS Test Preparation Partners	Pattison Education; AEAS Test Preparation Partners	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
Global IELTS; AEAS Test Preparation Partners	Global IELTS; AEAS Test Preparation Partners	INT	Yes	1	ELT	SA	31/12/2020	Prospect - 2
Interlink - Anh Ngu Quoc Te INS English	INS English Vietnam	INT	Yes	10	ELT	CHAIN	31/12/2020	Prospect - 2
Chungdahm Learning	Chungdahm Learning (South Korea)	INT	Yes	10	ELT	CHAIN	31/12/2020	Prospect - 2
YBM Education	YBM Education, (South Korea)	INT	Yes	10	ELT	CHAIN	31/12/2020	Prospect - 2
Bond University	Bond University College	AUS	Yes	0	NEAS ASSIST			Prospect - 2
ORANGE INTERNATIONAL COLLEGE PTY LTD	ORANGE INTERNATIONAL COLLEGE PTY LTD	AUS	Yes	1	ELT			Prospect - 2